



CYLAD Consulting is dedicated to supporting
Australian industrial companies grow and
compete internationally

We leverage our expertise in operations excellence,
supply chain development, project management and
data analytics to build manufacturing capability and
accelerate large projects for our clients



CYLAD Consulting: who are we?

We combine Consulting Methodology with Senior Experts Experience for sustainable results



Experienced Team ...

130 employees with an average of **15** years of experience

Team with **Top Tier consulting** background, former **Manager / CXOs**, and **Data Analysts (AI)**

Founded in 2007; **15** nationalities; Offices in Paris, Toulouse, Hamburg, Zürich, Montreal, Melbourne, Adelaide

CYLAD Australia Pty Ltd created in 2018



... with focus on complex and critical challenges

From **corporate development** and **performance improvement** to **turnaround** and **restructuring**

Focus on **technology-intensive** industries from manufacturing to process and service industries. B2B from OEM to supplier.

References from leading companies in the aerospace & defence, mechanical & plant engineering, transport, energy, resources, and electronics industries among others



Our Approach

We quickly deliver **operational** and **financial improvement results**

We think from **conception** through **implementation phases**

We combine **business experience** with **operational expertise**

We work with **ownership** integrated in our **team**

What are our services?

We apply best practices in industrial management, leveraging our experience working with leading companies around the world

We support you in:



Growth Strategy

Identifying and developing **step-change growth opportunities**, including **sales strategy**, production scale-up, M&A, **geographical expansion** and technology transfer.



Business & Digital Transformation

Using distilled **best practices and benchmarks** to test, improve and accelerate your **business transformation strategy and plans**. Implementing **digital transformation** to improve **internal efficiency** and **customer experience**.



Product Development

Enabling a **reduction in time-to-market and product cost** by setting-up Product Lifecycle Management, stream-lining the Product Development Process and providing **workload / workforce analysis**



Project & Portfolio Management (PPM)

Designing an overarching **program architecture** for **large and complex projects**, including scope, schedule, resource, earned value, risk management and PPM tools.



Cost & Cash Competitiveness

Application of benchmark costs, operational knowledge and data analytics capability to **optimise costs** and improve procurement and **business controlling practices**.



Supply-Chain & Procurement

Fundamental **improvements in supply chain management**, assessing and running transformation of suppliers, and achieving **operational excellence**.

We are here to help you

We support industrial companies with their biggest challenges



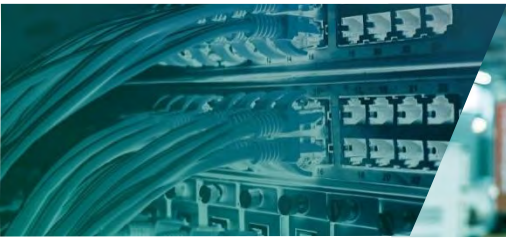
Aerospace & Defence



Pharma & Healthcare Products



Energy & Utilities



IT & Technology Services



Machinery & Electronics



Logistics



Construction, Real Estate & Infrastructure



Basic Materials & Chemicals



Automotive & Transportation

We focus on industrial and technology-intensive companies

Our people have a technical background and experience in operations

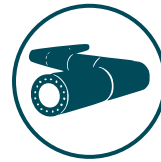
Our teams have the ability to deep-dive into complex content, while maintaining sound business sense

What projects have we delivered?

We have a proven track record delivering projects across Europe, North America, Africa & Asia Pacific



GERMANY
Product development performance in the Energy sector



SWITZERLAND
Procurement optimisation of a major Energy infrastructure project



CHINA
Definition of the product development process in the automotive sector



FRANCE
Initiate digital transformation for corporate functions



CANADA
Product cost and Project management support in the renewable energy industry



USA
Aero structure supplier transformation



MOROCCO
SG&A process analysis & recommendations in cable industry



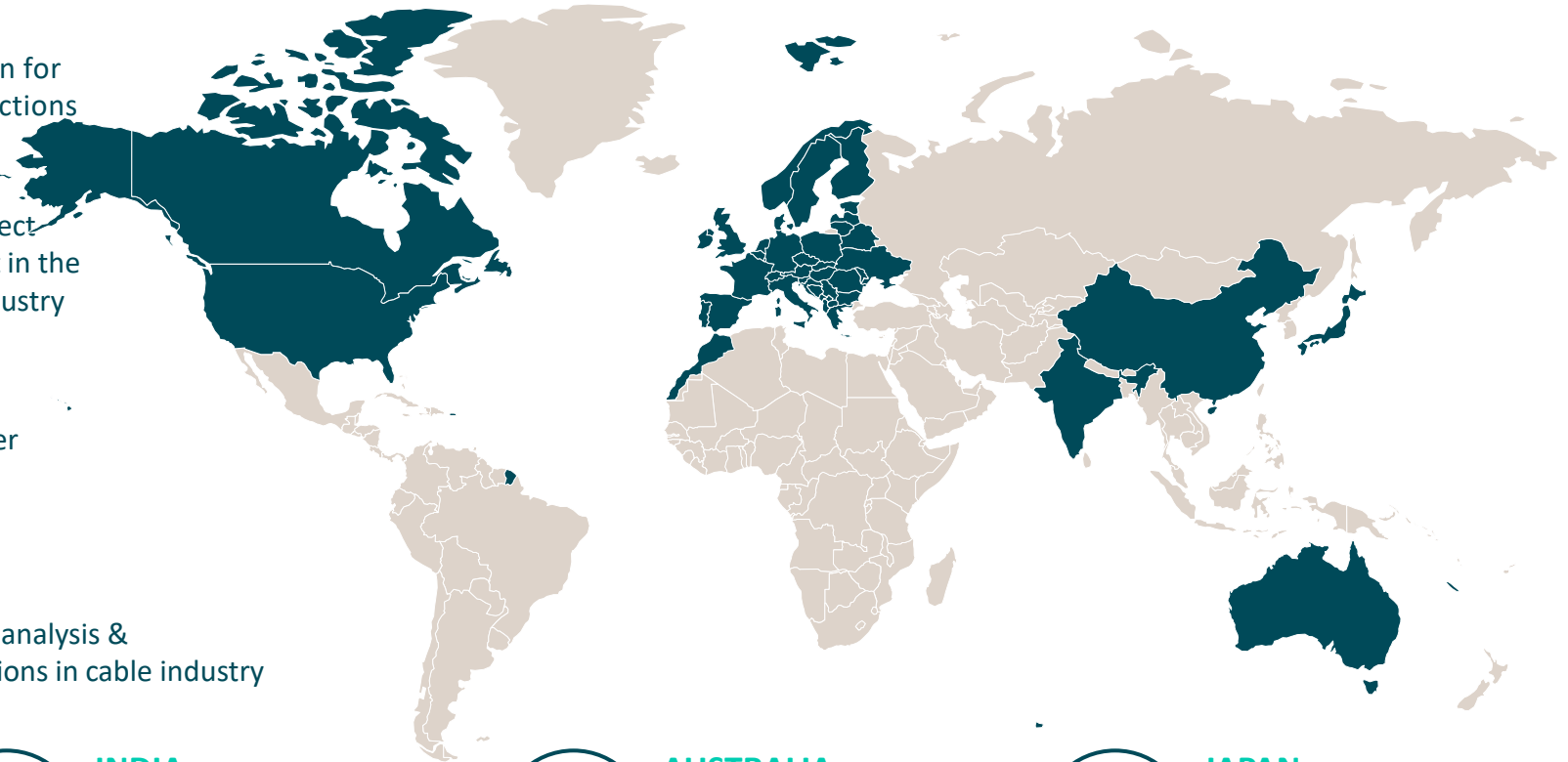
INDIA
Operations transformation for a group in the transport sector



AUSTRALIA
Program management setup for a defence manufacturer

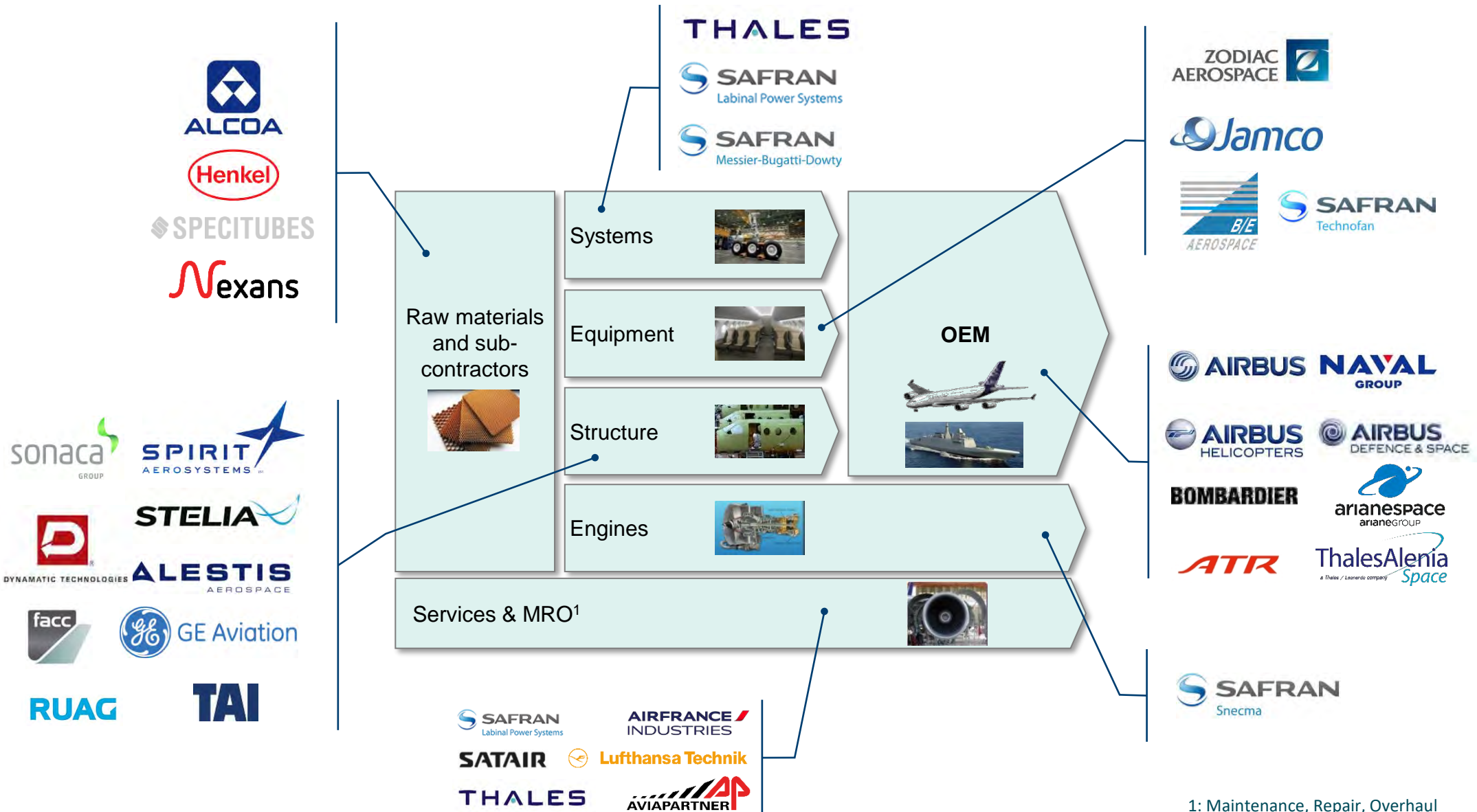


JAPAN
Maturity assessment & collaboration improvement in the aeronautical sector



In Aerospace & Defence we have covered the entire value chain, from raw materials to OEMs and service providers

Selected clients that our teams have served



1: Maintenance, Repair, Overhaul

Our team has worked for numerous European space companies and institutions

Client examples



Testimonials

How our clients have described their experience working with us

“I will call CYLAD again when I need a very flexible team that can crack complex problems with feasibility for implementation in mind.”

Head of Service of an Industrial Electronics OEM

“I want to compliment the CYLAD project team for first class project delivery and their strong commitment throughout the project.”

Head of Corporate Development of a Service Provider

“Throughout the working relationship, CYLAD was able to show flexibility in order to adapt best to the variations of our context and needs.”

Head of Methods & Tools in the Aviation Industry

“CYLAD excels by their commitment, humility, their capacity to work with people in all kinds of positions and their level of deliverables.”

Transformation Project Leader in the Ship building Industry

“CYLAD analyses showed a completely different way to look at the topic.”

CTO of a leading Metal parts Supplier

“I appreciated the ability of CYLAD to integrate very quickly in a project team, develop skills relevant to the core of the project and master its complexity.”

Head of Planning Department of an Aerospace Manufacturer

“CYLAD’s EVM methodology was the first effective and successful one which I have ever seen. I set it as the standard for every future program review.”

CEO of a Structural parts & Seats Supplier

“The CYLAD team had a great mix of management judgment and technical understanding.”

Head of Division of an Automotive OEM

“Good work, no politics: I have always been very satisfied with CYLAD’s work.”

Head of Quality in the Aviation Industry

“CYLAD did a great job, very good return on investment; we have €10 million savings while in February we had nothing.”

Head of Quality of an Aerospace Manufacturer

Why work with us?

Our teams combine top-tier consulting skills with in-depth knowledge of each industrial sector we support

Our differentiators

- Industrial sector **specialists**, with a **strong experience in Space, Aeronautics and Defence**
- **Intimacy and flexibility** of a boutique firm, with the **capability and reach** of an international firm to **integrate teams and experience across Europe and Australia**
- Our clients appreciate our high level of **commitment, energy and dedication** to delivering **tangible outcomes** and **bottom-line results**. We put our **clients' needs first** and **anticipate upcoming needs and challenges**
- Our consultants all have **top tier consulting skills**, combined with **technical background** and **in-depth knowledge of manufacturing sectors and major industrial programs**
- Our clients gain access to the combined experience of our **international offices**, including the C-Level experience of **CYLAD Experts** and our **Data Science & Analytics Centre of Excellence**

Your contact

Romain Bertin



+61 422 790 283

romain.bertin@cylad.com

www.cylad-consulting.com

**2 BUILDING BLOCKS
OF OUR DNA**

management judgment &
industrial understanding

7 OFFICES

Paris, Toulouse, Hamburg,
Zurich, Melbourne, Adelaide
and Montreal

14 PARTNERS

with top-tier
consulting experience

130 CONSULTANTS

covering strategy
and management

80% OF PROJECTS

with clients who
engage us on a regular basis

>100 PROJECTS

per year in Europe, North
America, and Asia Pacific
